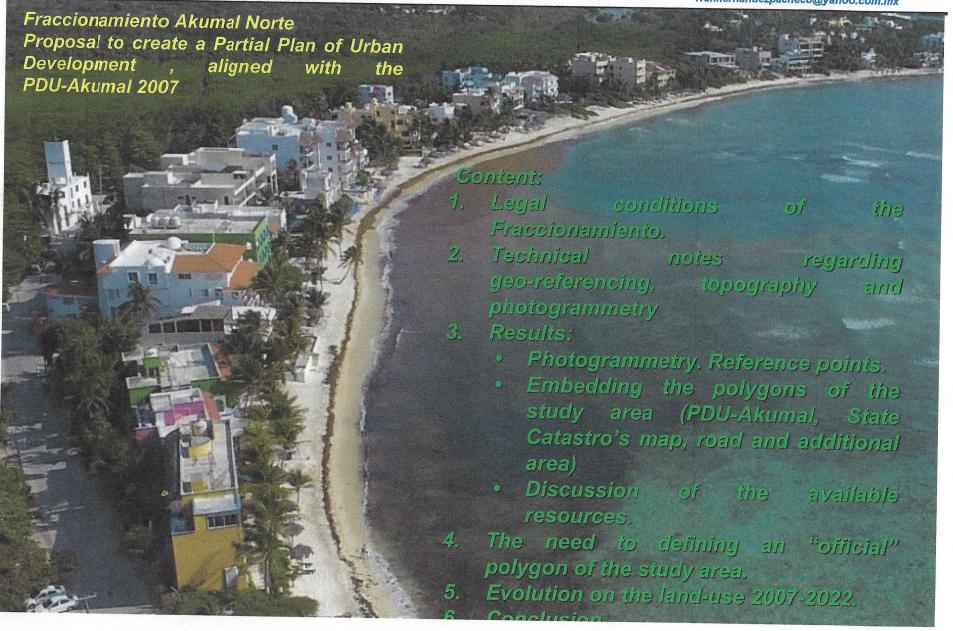


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1. Legal conditions of the Fraccionamiento.



Gobierno del Estado de Quintana Roo
Chetumal, Q. Roo
PERMISO
Se concede a PROMOTORA AKUMAL CARIBE, S.A., autorización para fraccionar los terrenos de su propiedad conocidos como Akumal Norte y Akumal Sur

Relevant aspects of the permit (January 20, 1975)

Fraccionamiento (Aprox. 54.36 has.)

Residential, Tourism and Accommodation

Akumal, Akumal norte and Akumal sur (They were all part of the same fraccionamiento)

Development in 9 stages in accordance of the project of each of the stage

Approved land-use "Residential, Tourism, Accommodation and Sports"

The developer will hand-out the public service infrastructure to the state government.

Development of infrastructure in 10 years starting when electricity and water supply are provided. (2 years for stage 1 and one additional year for each of the following stages)

The requirement of donating land for facilities was fulfilled. (117,513.08 m2 of land were donated for roads, accesses, plazas, markets, schools, daycares and government buildings)

1. Legal conditions of the Fraccionamiento.



Evolution of the Development (47 years)

The terms of the original permit were not fulfilled. The developer is not involved in the issues of the development.

The urban infrastructure is not complete yet.

The municipality has not "Municipalized" the development but they support service provision out of "good will"

Catastro has not updated its information and there is not detail work to regularize municipal services.

From 2008, the Fraccionamiento is regulated by the PDU-Akumal 2007 (Since the terms of the original permit of 1975 were not fulfilled, this instrument is the one that is currently valid)

The valid regulatory instruments for the region are the PDU-Akumal 2007 (Akumal's Urban Development plan), el POET Corredor Cancún Tulum 2001 (Ecological Land-use Plan for the Corridor Cancun-Tulum) and the Sub-regional Urban Development Plan updated in 2010.

For the Fraccionamiento Akumal, the most relevant regulatory instrument is the PDU-Akumal 2007 (According to the criteria of SEMARNAT 2013- Chapter.6, number 6,5)

The evolution resulting from real state transactions and construction permits are out of the scope of this diagnosis but the current scenario needs to be considered and evaluated according to the valid regulatory framework.

1. Legal conditions of the Fraccionamiento.



<u>SEMARNAT's technical criteria to apply the Ecological Equilibrium and Environmental Protection General Act and its regulations in terms of Environmental Impact, published on August 8, 2013, in its chapter 6, number 6.5 establishes the following...</u>

"When a human settlement regulated by a PDU exists and a POEL and/or POET exist, in every case, the dispositions of the PDU must prevail and viceversa, when area outside a human settlement regulated by a POEL/POET exists and a PDU exists, in every case, the dispositions of the POEL/POET must prevail. However, the existence of the PDU or POEL/POET and their environmental criteria should not be ignored. In the case of contradictory criteria, the POEL/POET or PDU prevails depending on the specific case, with the need of providing justification of the circumstances.

Sub-regional North Zone Updated 2010

| Accommodation Unit | Equivalency | POET 2001 |
|----------------------------------|-----------------|-----------|
| 1. Basic House Unit | 2.5 hotel rooms | |
| 2. Tourism residence | 4 hotel rooms | |
| 3. Master Suite | 1 hotel room | |
| 4. Villa | 3.5 hotel room | 2.5 |
| 5. Motel room | 1 hotel room | 1 |
| 6. Junior Suit | 1 hotel room | 1.5 |
| 7. Standard Suit | 2 hotel room | 2 |
| 8. Appartamnet or Loft | 2.5 hotel room | 2 |
| 9. Room in a Hospital-hotel | 2 hotel room | 2 |
| 10. Single camper and motel room | 2 hotel room | 2 |

Land-Use Plan objected by SEMARNAT.

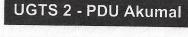
UGTS 1- Corredor Yalkú - Akumal

ESTRATEGIAS QUE APLICAN A LA UNDAD DE GESTIÓN TERRITORIAL SUSTENTABLE

- 1.- Dar un uso óptimo a los n<mark>e</mark>ursos madio ambientatas ique son un elamento vital de su desamblo, mameniando los procesos ecológicos esencia es y ayudando elimutaneamente a consevan los recursos naturales y la diversidad biológica.
- 2.- Asegurar actividades ecolómicas viables a largo clazo que reporter, a todos los agentos, beneficios sociocoménicos blen distributios, entre los que se quenten oportunidades de empleo estable, de obtención de ingresos, senicios sociales y que contituyan a la reducción de la pobreza.
- 3 impulser la construcción de edificaciones verdos es y de uso micro que permiter a nedensificación y mejor aprovechamiento del sue o de secono la coupeción de predios pardios que permiternocosol dan y compactor rusespa exitando el desmedido pretir hento horizonal.
- 4. Promover el pago por ser trics ambientales mediante un fondo conomenta local, así como un mercado de boros de carbono post

STRATEGIES THAT APPLY TO THE SUSTAINABLE LAND MANAGEMENT UNIT

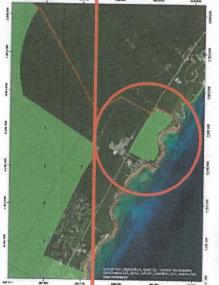
3. Boosting the construction of vertical buildings with a mixed use that allows the re-densification and better use of the land; and the occupancy of empty lots that allows consolidating and compacting our city, avoiding horizontal grow.



URBAN USE 1,518.13 HAS.

The land-use is defined by the Urban Development Program of Akumal. In lots where mangrove exists, what is established in the Wildlife General Act and Mexican Official Norms should be applied.

Note: In a second step, they would modify the PDU-Akumal 2007 establishing new land-use and density criteria.



UTM Coordinates: The globe is divided in 60 "wedges" numbered from 1 to 60 and 20 stripes, named with the letters C to X (without using i,o) ... with this information, a square called UTM Zone is defined.

16Q 468,238.23 2;256,710.02

6 grades

3. Seo,000 re

540,000 retros

500,000 re

The measurement unit is meters. From the equator to the north from 0 to 10 thousand Km continuous. In the east-west orientation, the measurement goes from the center of the square with a value of 500 thosuands meters.

The location of a point with high precision does not mean that this point is part of a given property... except if the legal support (property title) exists.

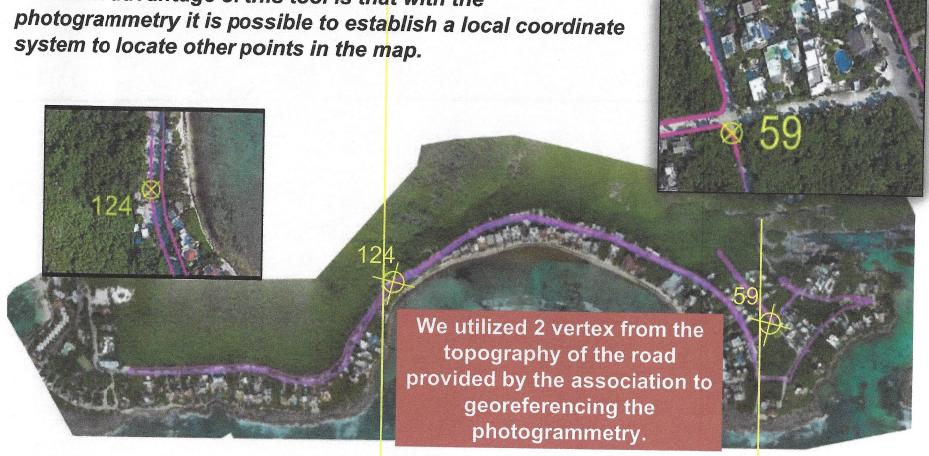
The topography using a satellite receptor determines a point in the surface of the Earth... The accuracy of the work depends on the precision of the equipment used. The high resolution equipment can have an accuracy of centimeters... low quality equipment can have an accuracy in meters.

Technical notes regarding georeferencing, topography and photogrammetry



The photogrammetry is a HIGH QUALITY PHOTOGRAPHY, but it requires reliable points from the topography to establish a scale factor.

The main advantage of this tool is that with the



3.1 Photogrammetry. Reference points



Casos significativos

Contrato: P-DU-Akumal Norte D01/2022

3.1 Photogrammetry. Reference points





Contrato: P-DU-Akumal Norte D01/2022

3.2 Embedding of polygons. (PDU-Akumal, state catastro's map, road and additional area. Discrepancies.





3.2 Embedding of polygons. (PDU-Akumal, state catastro's map, road and additional area. Discrepancies.





The limits of the as sociation's polygon (red) does not match with catastro's map (blue)





There are buildings outside the association's polygon (red)





Catastro's map (blue) goes beyond the association's polygon (red).



The topography of the road (magenta) goes beyond the association's polygon (red) and the PDU. (Brown lines)

4. The need of defining an "oficial" polygon



Discussion.

- 1. The topography of the road is a physical registry of the land.
- 2. It does not consider road rules or data from the project
- 3. Based on the photogrammetry discrepancies in meters are shown. (This is too much for a such a Small available space)
- 4. The limits of the fraccionamiento on the beach side are evident, however, this is not the case in the side of the mangrove... we have to make decisions based on the following mechanisms:
 - a) Use the road as a base and "self-assign" a stripe in the mangrove side that seems reasonable according to what the PDU shows.
 - b) Get the registered land surveys of the lots in the mangrove side and use them to build the limits od the polygon.
 - c) Follow what the PDU Akumal 2007 establishes.

5. Evolution of the land-use 2007-2022.

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First Section



5. Evolution of the land-use 2007-2022.

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First section (Photogrammetry 03-12-2022)

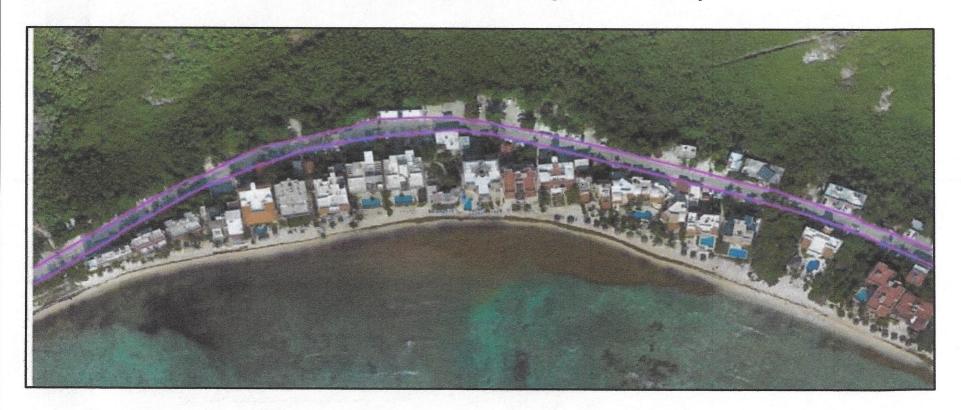




Section 2



Section 2 (Photogrammetry 03-12-2022)





Section 3

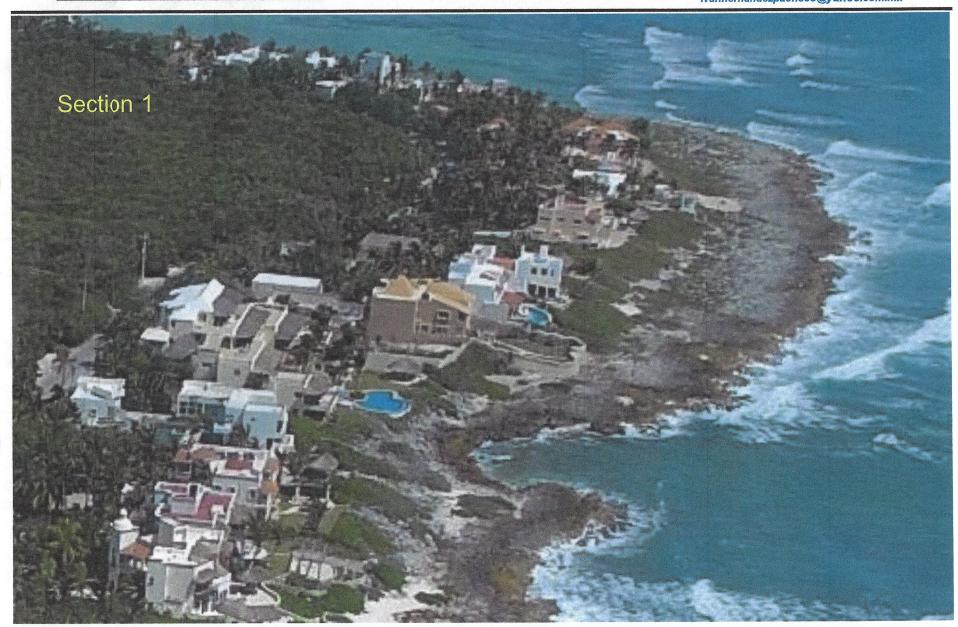




Section 3 (Photogrammetry 03-12-2022)

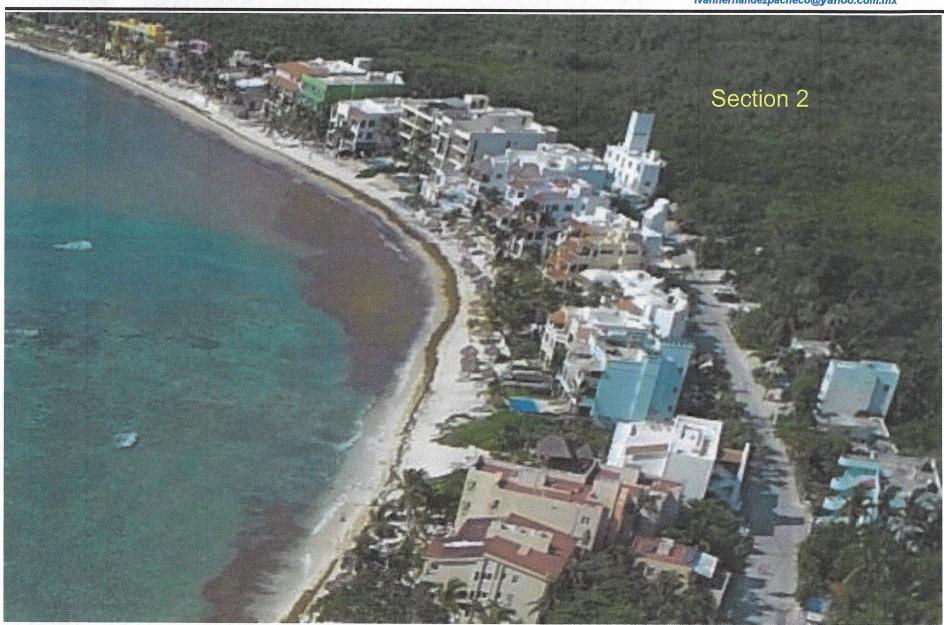


Contrato: P-DU-Akumal Norte D01/2022



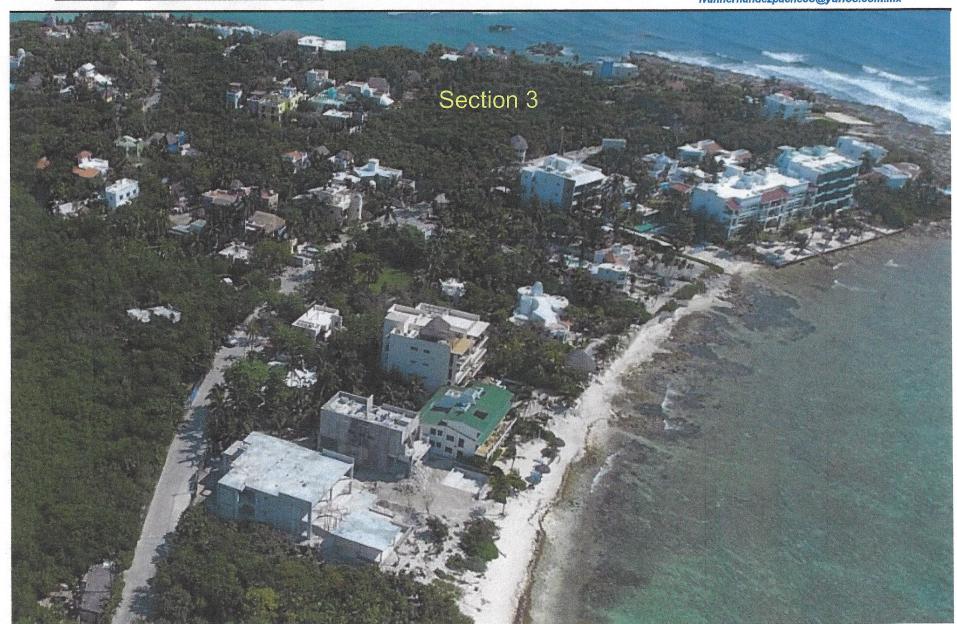
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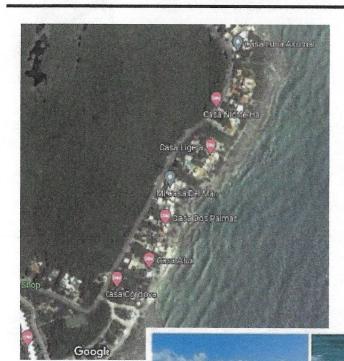
Contrato: P-DU-Akumal Norte D01/2022



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Contrato: P-DU-Akumal Norte D01/2022



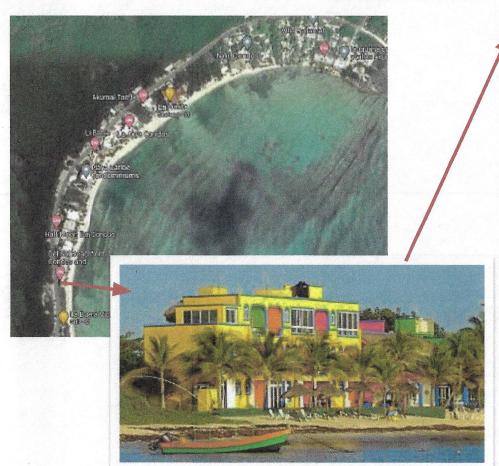


Vacation Rentals

| Name | Description |
|-----------------|---|
| Casa Cordova | 1 room apartment |
| Casa Alux | 2 buildings connected by a terrace. 3 rooms + tv room |
| Casa Cascadas | 4 room villa. Pool |
| Villa Sea gate | 4 room house. Pool |
| Casa Dos Palmas | 4 room house + entertainment room. Pool |
| Mi casa del mar | 2 room condos. Pool |
| Casa Magna | 2 buildings. 7 rooms. Pool |
| Solymar | Main house + guest house. 7 rooms. Pool. |
| Casa ligera | Main house + guest house. 6 rooms. Pool. |
| Casa Iguana | 2 buildings. 4 rooms. Pool |
| Casa del Mar | 3 room villa. Pool |
| Casa Nicte Ha | 3 room house. Pool |
| Casa zama | 6 room house. Solar energy. Pool |
| Casa Luna | 4 room house. Pool |

Obtained from: Google maps, Arbnb, Akumal Direct, other websites.

Vacation Rentals



| Name | Description | |
|------------------------------------|---|--|
| Del Sol Condos & | Condos 1, 2 and 3 rooms. Hotel rooms 1 and 2 | |
| Hotel | beds. | |
| Half moon bay | 3 room Condos | |
| Lol Ka'naab | 2 room Condos | |
| Playa Blanca | 2 and 3 room Condos | |
| Nikte ha y Nikte | 3 room Condos | |
| Playa Caribe | 12 condos with 2 rooms, 3 studios (room w/bathroom and kitchenette) | |
| Luna Azul | 2 room Condos. 3 studio/casitas | |
| The Reef | 2 and 3 rooms Condos, 1 penthouse with 4 rooms | |
| La Bahia | 2 rooms Condos | |
| Villas Flamingo | 4 villas with 1, 2 and 3 rooms | |
| La Joya Condos | 1 and 2 rooms Condos | |
| Condos Tan-Ik | 2 room Condos | |
| Hacienda la tortuga & Mirage | 2 buildings with 1 and 2 room condos sharing a pool and restaurant La lunita. | |
| Yool-Caanal | 2 room Condos | |
| Nahil condos | 2 and 3 room Condos. Studios with 1 bed and bathroom. (12 units) | |
| Villa Bellamar | House with 13 suits. Pool | |
| La Sirena | 5 condos with 2 rooms and 2 villas with 3 rooms | |
| La Iguana | Condos with 1, 2 and 3 rooms. Villas with 2 | |

Oferta





| Name | Description |
|----------------------------|--|
| Villa Nah-Ha | 4 room house. Pool |
| Casa Jaguar | 4 room house. Pool |
| Yal Ku Cai | 2 studios and 4 condos with 2 rooms. Pool |
| Amanecer | Condos with 2 rooms and 1 studio |
| Casa Konomi | 3 room house. Pool |
| Casa Galería | Main house: 2 rooms. 2 Studios/suites. Pool |
| Tranquilidad Properties | 2 houses with 2 rooms. 3 apartments 1 and 2 rooms. Pool |
| Casa Gatos Aparthotel | Suites with 1 king size bed and apartments con 2 and 3 rooms. |
| Villa Josefina | Main house + guest house. 4 room house. Pool |
| Casa Aurora | 4 room house. Pool |
| Casa Romero | 3 room house. Pool. Access to the lagoon |
| Casa Azul Riviera | 4 room house. Pool. Access to the lagoon |
| Villa Gauguin | 5 room house. Pool. Access to the lagoon |
| Villa Milagro | Main house + guest house. 4 room house. Pool |
| Casa Delfin | 5 room house. Pool. Access to the lagoon |
| Casa del Sol | Main house + casita + room in the tower. 5 rooms. Pool. Access to the lagoon |
| Casa Christensen | 4 room house. Pool |

Obtained from: Google maps, Arbnb, Akumal Direct, other websites.